EMPOWERING WORLDWIDE COLLABORATION WHILE SAVING 80% ON CONFERENCING.

Challenge: Easy engagement around the world.

With clients and employees worldwide, Getronics needed a way to simplify engagement. Tim Patrick-Smith, Chief Information Officer, had to find and deploy an efficient and powerful collaboration solution that:

- Could handle Getronics' audio and web collaboration needs
- Allow them to quickly set up a global conference
- Was cost-efficient and easy to roll out across a large organization

Solution: Real-time meetings for a mobile workplace.

With the help of **join.me**, Getronics gives its employees, partners and suppliers an online meeting solution to show and share ideas in real time on any device, without needing to schedule times or rooms. "The ability to collaborate on any device – be that a laptop, smartphone or tablet – fits well with the Getronics mobile workplace strategy," says Tim Patrick-Smith. Plus, the simple design encourages employees to use it on a regular basis. Now collaborating on projects via audio or web is easier, and work gets done faster than ever.

Results: Cost-saving collaboration.

In addition to an intuitive online meeting solution, join.me provides Getronics with unlimited international conference calling. Given the company's dispersed workforce and frequent need for international calling, a per-minute audio pricing model would have considerably increased their costs. "Since the fixed fee included unlimited audio, we didn't have to worry about our monthly bill increasing as our colleagues used **join.me** more."

Visit **join.me** for more information.

Industry: Information and communications technology (ICT) services

Headquarters: Munich, Germany

Number of Employees: 4,000 across 13 countries

"The fixed monthly per-user cost model with no license requirement for attendees, meant that Getronics could reduce its conference service costs by as much as 80% compared to previous other solutions."

– Tim Patrick-Smith, CIO, Getronics