



OPTIMIZED COLLABORATION ACROSS THE COMPANY.

Challenge

Dominion Enterprises provides top-quality media marketing services and highly targeted classified advertising to a wide range of industries, including real estate, employment, automotive and travel. With a workforce of more than 3,000 employees spread across more than 300 offices around the world, Dominion needed an optimized online collaboration solution, but its Adobe tools did not deliver:

- Adobe's interface was slow and confusing
- Adobe software delivered low-quality resolution
- Online collaboration problems undermined the company's remote training and collaboration capabilities

Solution

After researching available options, Dominion decided to deploy **join.me**. They found **join.me** was easy to deploy, easy to use, offered crystal-clear resolution rates, and provided simplified scheduling capabilities. Dominion's employees can better collaborate with one another on an impromptu basis, regardless of their physical locations.

Results

By deploying **join.me**, Dominion reduced its online collaboration costs by 67 percent. In addition to the cost savings, the organization's employees are now able to communicate more effectively, with far fewer IT-related problems.

"The **join.me** experience was quick, simple and the resolution was much better than anything I had used," said Chris Uggen, Dominion's Director of Business Systems. "It's been a great way to handle our day-to-day ad-hoc collaborations."

✔ Visit **join.me** for more information.



Industry: Media Marketing Services

Headquarters: Norfolk, Virginia

Number of Employees: 3,500

"We purchased join.me so we could increase our internal efficiencies and work smarter."

– Chris Uggen, Director of Business Systems, Dominion Enterprises

